

TENDER INTELLIGENCE BRIEF

Multiple-award Blanket Purchase Agreements (BPAs) for Area-wide Indian Health Service (IHS) Medical Coding Services

Solicitation No. 75H71026Q00276 | Indian Health Service — Navajo Area Indian Health Service

Issuing Organization	U.S. Department of Health & Human Services — Indian Health Service (IHS) / Office: Navajo Area Indian Health Svc
Buyer Type	Federal government agency
Opportunity Type	Combined Synopsis/Solicitation via SAM.gov — Multiple-award Blanket Purchase Agreement (BPA) vehicle
Status	LIVE as of Sep 5, 2026 — quotes due Sep 15, 2026, roughly 10 calendar days remaining. Question period already closed (was due Sep 4, 2026), so no further clarifications can be requested.
Opportunity Score / Priority	Not applicable — this brief is sourced directly from SAM.gov, not a third-party scored aggregator, so no proprietary priority score exists to report
Issue Date	August 31, 2026, 2:38 PM MDT
Proposal Submission Deadline	September 15, 2026, 2:00 PM MDT — quotes by email only

BUDGET / TENDER VALUE

Estimated Contract Value: Not published — quote-based pricing under a multi-vendor BPA

No fixed budget ceiling or contract value is disclosed in the notice. Two structural signals suggest this could be a larger, longer-running opportunity than a typical single-site contract: it's a multiple-award BPA (several vendors can be awarded simultaneously, then compete for individual task orders as needs arise), and the attached wage determinations cover three separate counties (San Juan NM, McKi nley NM, and Apache County AZ) — indicating an area-wide, multi-site staffing need across the wider Navajo Nation region rather than one facility.

SCOPE OF WORK

IHS Navajo Area is establishing multiple-award BPAs for area-wide Health Information Management (HIM) medical coding services (Product Service Code Q601 — Medical Coding and Auditing). The SAM.gov synopsis itself does not include a narrative task description — the operational scope lives in the attached Performance Work Statement ("Tab 3 - PWS - Area Wide HIM Coding BPAs") and Tab 12 attachments, which must be downloaded to confirm exact duties, staffing levels, and service locations.

RCM FUNCTIONS IN SCOPE

Health Information Management (HIM) Medical Coding	Coding Auditing (per PSC Q601 classification)
--	---

Based on PSC Q601 ("Medical Coding and Auditing") and the PWS title alone — the notice provides no further breakdown of billing, denials management, prior authorization, or payment posting. Confirm exact task scope in the PWS before treating this as full-service RCM outsourcing versus coding-and-auditing-only.

ELIGIBILITY & REQUIREMENTS Small Business Requirement: Yes — Indian Small Business Economic Enterprise (ISBEE) Set-Aside Set-Aside Info: ISBEE Set-Aside, specific to Dept. of Interior / Indian Health Services programs Certifications Required: IHS Business Associate Agreement (BAA) required — contractor will access Protected Health Information (PHI) Incumbent Vendor: Not published	ACCESS & SUBMISSION Portal: SAM.gov — free, direct federal listing Document Access: Free — PWS, wage determinations, BAA, and PPQ attachments all publicly downloadable Submission: Email only — subject line must read "Response to 75H71026Q00276 by <Company Name>"; no hard copy accepted Questions: Closed — were due Sep 4, 2026, 2:00 PM MDT
--	---

ANALYSIS & TAKEAWAYS

- Multiple-award BPA structure is good news for alliance partners — several vendors can be awarded simultaneously rather than a single winner-take-all contract, then compete for individual task orders over time.
- Wage determinations attached for San Juan (NM), McKinley (NM), and Apache County (AZ) point to an area-wide staffing need spanning the greater Navajo Nation region, not a single facility — likely a larger, multi-site engagement than the blank "Place of Performance" field suggests.
- A signed IHS Business Associate Agreement is required — confirm your organization's HIPAA compliance posture and BAA-readiness before pursuing, since this involves direct PHI access.
- The SAM.gov synopsis itself is thin on task detail — unlike Tender 3, there's no narrative scope description here. Download the PWS ("Tab 3") before committing resources to a quote.
- Question period already closed (Sep 4) — any ambiguity in the PWS can't be clarified with the agency before the Sep 15 deadline, so build in buffer time to interpret it conservatively.
- Submission is email-only with a strict subject-line format — a simple compliance step, but one that can get a quote disqualified if missed.

⚠ DATA GAPS TO VERIFY DIRECTLY

Full task scope, staffing levels, exact service locations, and pricing structure are inside the PWS and related Tab 12 attachments — all freely downloadable from SAM.gov. Recommended documents: "Tab 3 - PWS - Area Wide HIM Coding BPAs.docx", "Tab 12 - PPQ - Area Wide HIM Coding BPAs.docx", and "Tab 12 - IHSBusinessAssociateAgreement.pdf".

Source: [SAM.gov Contract Opportunity — Notice ID 75H71026Q00276](#)

Prepared from Tender Desk tracking pipeline · Published Aug 31, 2026 · Brief generated Sep 5, 2026