

TENDER INTELLIGENCE BRIEF

Revenue Cycle Accounts Receivable and Financial Clearance Assistance Services

Solicitation No. MB-10393 | Ohio State/Local Government Health Agency

Issuing Organization	State/local government health agency, Ohio — name gated behind aggregator paywall (RFPMart)
Buyer Type	Government agency (not a hospital)
Opportunity Type	RFP (Request for Proposal)
Status	LIVE as of Aug 18, 2026
Opportunity Score / Priority	74 / 100 — High Priority
Issue Date	August 18, 2026
Proposal Submission Deadline	August 31, 2026

BUDGET / TENDER VALUE

Estimated Contract Value: *Not published — proposal-based pricing*

No fixed budget ceiling or NAICS/PSC-linked value is disclosed in the public listing. AR follow-up and financial clearance/eligibility support engagements of this type are typically priced on a contingency (% of dollars recovered) or per-FTE staffing-augmentation basis — bidders should expect to propose pricing rather than bid against a stated budget. Confirm exact structure in the full RFP document (paid download required).

SCOPE OF WORK

Revenue cycle accounts receivable follow-up and financial clearance / patient eligibility assistance services for the issuing agency. Core focus is two-sided: (1) working aged AR balances to resolution, and (2) upfront financial clearance — verifying patient eligibility and coverage before or at point of service to reduce downstream denials.

RCM FUNCTIONS IN SCOPE

Accounts Receivable Follow-Up	Financial Clearance / Patient Access
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Coding, billing, denials management, prior authorization, and payment posting are not specified — this appears to be a narrowly scoped AR + eligibility engagement, not full-service RCM outsourcing.

ELIGIBILITY & REQUIREMENTS	ACCESS & SUBMISSION
Small Business Requirement: <i>Not specified</i> Set-Aside Info: <i>Not specified</i> Certifications Required: <i>Not specified</i> Incumbent Vendor: <i>Not published</i>	Portal: RFPMart (aggregator) — original issuing portal not disclosed pre-purchase Document Access: Paid download — \$7 single document or subscription Submission: Per RFP instructions once full document is obtained

ANALYSIS & TAKEAWAYS

- Tightest turnaround of the tracked pipeline — proposal due August 31, 2026, just 13 days after issue date, with no published question deadline.
- Narrowest scope so far (AR + financial clearance only, not full RCM) — a good fit for vendors who specialize in collections/eligibility rather than full-service outsourcers.
- Financial clearance emphasis suggests the agency is trying to reduce denials at the front end, not just recover AR after the fact — a dual-service pitch (upfront + back-end) may be favored.
- Lowest of the three High-Priority scores reviewed so far (74/100 vs. 88 and 82) — likely reflects the narrower scope and smaller implied deal size relative to full-outsourcing RFPs.
- Given the compressed deadline, purchasing the \$7 RFPMart document immediately is the critical first step — little runway to wait on it.

⚠ DATA GAPS TO VERIFY DIRECTLY

Issuing agency name, contract value/term, certifications, and NAICS/PSC codes are gated behind the RFPMart listing. Purchase the full document to confirm before allocating resources — deadline is imminent (Aug 31, 2026).

Source: [RFPMart Listing — MB-10393, Ohio Revenue Cycle AR & Financial Clearance Services](#)

Prepared from Procurement Intelligence tracker · Listed Aug 18, 2026 · Report generated Aug 29, 2026