

Medical Billing, Revenue Cycle Consulting & Full-Service Billing Operations Support Services

Solicitation No. MB-10398 | Michigan State/County Health & Human Services Agency

Issuing Organization	State/county health & human services agency, Michigan — name gated behind aggregator paywall (RFPMart)
Buyer Type	Government payer-side agency (not a hospital) — funds/administers direct-care services
Opportunity Type	RFP (Request for Proposal)
Status	LIVE as of Aug 19, 2026
Opportunity Score / Priority	82 / 100 — High Priority
Issue Date	August 19, 2026
Proposal Submission Deadline	September 2, 2026

BUDGET / TENDER VALUE

Estimated Contract Value: *Not published — proposal-based pricing*

No fixed budget ceiling or NAICS/PSC-linked value is disclosed in the public listing. Government billing-operations outsourcing RFPs of this scope (multi-payer, full-service billing + CDI + AR) are typically priced on a contingency (% of collections) or fixed monthly fee basis — bidders should expect to propose pricing rather than bid against a stated budget. Confirm exact structure in the full RFP document (paid download required).

SCOPE OF WORK

Outsourced billing operations supporting the agency's direct-care services: claims submission, denial management, payment posting, and AR follow-up across Medicaid, Medicare, and commercial payers. Also includes payer billing optimization, clinical documentation improvement (CDI), development of a billing operations manual, staff training, revenue integrity support, and implementation assistance.

RCM FUNCTIONS IN SCOPE

Billing (full-service)	Coding / CDI	Denials Management
Payment Posting	AR / Collections	Revenue Integrity

Eligibility, prior authorization, and patient access are not specified — likely out of scope for this listing (agency provides direct care but this RFP centers on billing/claims, not front-end registration).

ELIGIBILITY & REQUIREMENTS	ACCESS & SUBMISSION
Small Business Requirement: <i>Not specified</i> Set-Aside Info: <i>Not specified</i> Certifications Required: <i>Not specified</i> Incumbent Vendor: <i>Not published</i>	Portal: RFPMart (aggregator) — original issuing portal not disclosed pre-purchase Document Access: Paid download — \$7 single document or subscription Submission: Per RFP instructions once full document is obtained

ANALYSIS & TAKEAWAYS

- Second-highest scored live opportunity (82/100) and closes fastest among top-tier tenders — proposal due September 2, 2026.
- Buyer is a government payer-side agency, not a hospital — expect heavier public-sector compliance/reporting requirements than a typical hospital RCM contract.
- Scope is billing-and-revenue-cycle-consulting focused (not full end-to-end) — narrower and likely more achievable for mid-size RCM vendors than the Guam full-outsourcing RFP.
- Multi-payer scope plus CDI and staff training signals the agency wants a partner, not just a claims processor.
- Issuer identity, budget, and contract term are gated behind the RFPMart paywall — the \$7 document is a low-cost first step before committing proposal resources.

⚠ DATA GAPS TO VERIFY DIRECTLY

Issuing agency name, contract value/term, certifications, and NAICS/PSC codes are gated behind the RFPMart listing. Purchase the full document to confirm before allocating resources — deadline is close (Sept 2, 2026).

Source: [RFPMart Listing — MB-10398, Michigan Medical Billing & RCM Consulting Services](#)
Prepared from Procurement Intelligence tracker · Listed Aug 19, 2026 · Report generated Aug 27, 2026